# QUARTERLY INVESTOR SUMMARY

**November 9, 2015** 



## DISH NETWORK REPORTS THIRD QUARTER 2015 FINANCIAL RESULTS

**ENGLEWOOD, Colo., November 9, 2015** – DISH Network Corporation (NASDAQ: DISH) today reported revenue totaling \$3.73 billion for the quarter ending Sept. 30, 2015, compared to \$3.68 billion for the corresponding period in 2014. Subscriber-related revenue increased to \$3.7 billion from \$3.65 billion in the year-ago period.

Net income attributable to DISH Network totaled \$196 million for the quarter ending Sept. 30, 2015, compared to net income of \$146 million from the year-ago quarter. Diluted earnings per share for the quarter ending Sept. 30, 2015 were \$0.42, compared with \$0.31 during the same period in 2014.

For the three and nine months ended Sept. 30, 2015, DISH has included all of its Sling TV live, linear streaming over-the-top Internet-based television services in the company's total Pay-TV metrics, including in the Pay-TV subscriber, Pay-TV ARPU and Pay-TV churn rate numbers set forth below. Sling TV subscribers are included net of disconnects.

In the third quarter, DISH activated approximately 751,000 gross new Pay-TV subscribers, compared to approximately 691,000 gross new Pay-TV subscribers in the prior year's third quarter. Net Pay-TV subscribers declined approximately 23,000 in the third quarter, compared to a loss of approximately 12,000 in the third quarter 2014.

The company closed the third quarter with 13.909 million Pay-TV subscribers, compared to 14.041 million Pay-TV subscribers at the end of third quarter 2014.

Pay-TV ARPU for the third quarter totaled \$86.33, compared to the year-ago period's Pay-TV ARPU of \$84.39. Pay-TV subscriber churn rate was 1.86 percent versus 1.67 percent for third quarter 2014.

DISH added approximately 13,000 net broadband subscribers in the third quarter, bringing its broadband subscriber base to approximately 608,000.

#### Year-to-Date Review

For the first nine months of 2015, DISH Network's revenue was \$11.29 billion, compared to \$10.96 billion in revenue from the same period last year. Year to date, net income attributable to DISH Network totaled \$872 million, compared to \$535 million from the same period last year. Diluted earnings per share were \$1.88 for the first nine months of 2015, compared with \$1.16 during the same period in 2014.

Detailed financial data and other information are available in DISH Network's Form 10-Q for the quarter ended Sept. 30, 2015, filed today with the Securities and Exchange Commission.

DISH Network will host its third quarter 2015 financial results conference call today at noon ET. The dial-in numbers are (800) 616-6729 (U.S.) and (763) 488-9145, conference ID number 61355891.

A webcast replay will be available on DISH's Investor Relations website [http://dish.client.shareholder.com] today from 6 p.m. to 12 a.m. ET.

#### **About DISH**

DISH Network Corp. (NASDAQ: DISH), through its subsidiaries, provides approximately 13.909 million pay-TV subscribers, as of Sept. 30, 2015, with the highest-quality programming and technology with the most choices at the best value. DISH offers a high definition line-up with more than 200 national HD channels, the most international channels and award-winning HD and DVR technology. DISH Network Corporation is a Fortune 250 company. Visit www.dish.com.



DISH 3Q15 Financial Results Conference Call – Noon ET Today U.S. or Canada 800-616-6729 Internationally 763-488-9145 Conference ID: 61355891

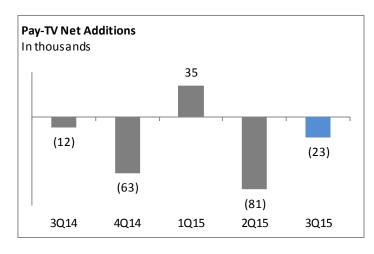
#### **TABLE OF CONTENTS**

DISH Segment - Pay-TV Metrics	3
DISH Segment - Broadband Metrics	5
Selected Financial Results	6
Condensed Consolidated Balance Sheets	8
Condensed Consolidated Statements of Operations	9
Condensed Consolidated Statements of Cash Flows	10
Results of Operations 3Q15 vs. 3Q14	11
Cautionary Statement Concerning Forward-Looking Statements	12

#### **DISH SEGMENT – PAY-TV METRICS**

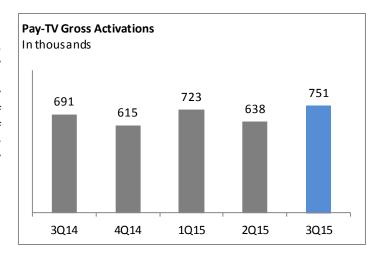
#### **Pay-TV Net Additions**

DISH lost approximately 23,000 net Pay-TV subscribers during 3Q15, compared to the loss of approximately 12,000 net Pay-TV subscribers during 3Q14. The decrease in net Pay-TV subscriber additions versus the same period in 2014 resulted from a higher Pay-TV churn rate discussed below, partially offset by higher gross new Pay-TV subscriber activations, primarily related to the activation of Sling TV subscribers, which are reported net of disconnects. Our Sling domestic service was launched on February 9, 2015.



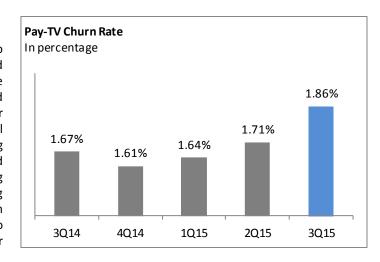
#### **Pay-TV Gross Activations**

During 3Q15, DISH activated approximately 751,000 gross new Pay-TV subscribers compared to approximately 691,000 gross new Pay-TV subscribers during 3Q14, an increase of 8.7%. The increase in our gross new Pay-TV subscriber activations primarily related to the activation of Sling TV subscribers, which are reported net of disconnects, partially offset by stricter customer acquisition policies for our DISH branded pay-TV subscribers and increased competitive pressures, including aggressive marketing, more aggressive retention efforts, bundled discount offers combining broadband, video and/or wireless services and other discounted promotional offers.



#### Pay-TV Churn Rate

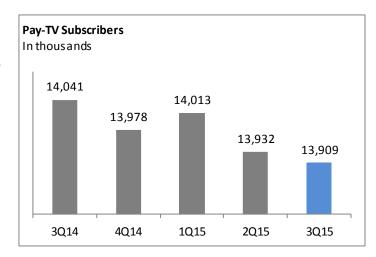
Our Pay-TV churn rate for 3Q15 was 1.86% compared to 1.67% during 3Q14. Our Pay-TV churn rate increased during 3Q15 as a result of increased competitive pressures, including aggressive marketing, bundled discount offers combining broadband, video and/or wireless services and other discounted promotional offers. Our Pay-TV churn rate is also impacted by, among other things, the credit quality of previously acquired subscribers, our ability to consistently provide outstanding customer service, price increases, programming interruptions in connection with the scheduled expiration of certain programming carriage contracts, our ability to control piracy and other forms of fraud, the level of our retention efforts and cord cutting.



#### **DISH SEGMENT – PAY-TV METRICS-CONTINUED**

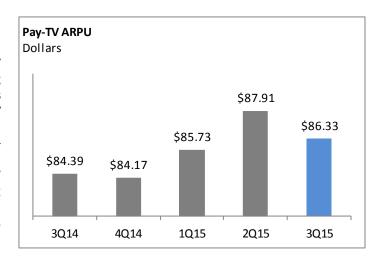
#### **Pay-TV Subscribers**

DISH ended 3Q15 with 13.909 million Pay-TV subscribers compared to 14.041 million Pay-TV subscribers at the end of 3O14.



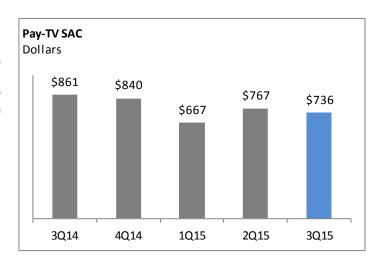
#### **Pay-TV ARPU**

Pay-TV average monthly revenue per subscriber (Pay-TV ARPU) was \$86.33 during 3Q15 versus \$84.39 during 3Q14. The \$1.94 or 2.3% increase in Pay-TV ARPU was primarily attributable to the DISH branded pay-TV programming package price increases in February 2015 and 2014, partially offset by a shift in DISH branded pay-TV programming package mix, an increase in retention credits and an increase in Sling TV subscribers. Sling TV subscribers generally have lower priced programming packages than DISH branded pay-TV subscribers. Accordingly, for 3Q15, the increase in Sling TV subscribers had a negative impact on Pay-TV ARPU.



#### **Pay-TV SAC**

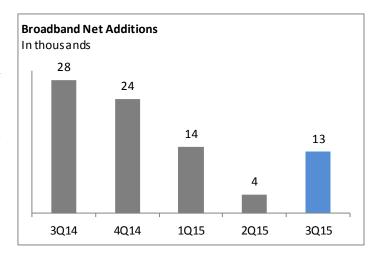
Pay-TV subscriber acquisition cost (Pay-TV SAC) was \$736 during 3Q15 compared to \$861 during 3Q14, a decrease of \$125 or 14.5%. This change was primarily attributable to an increase in Sling TV subscriber activations and a decrease in advertising costs per activation.



#### **DISH SEGMENT – BROADBAND METRICS**

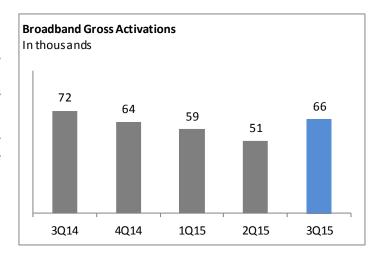
#### **Broadband Net Additions**

DISH added approximately 13,000 net Broadband subscribers during 3Q15, compared to the addition of approximately 28,000 net Broadband subscribers during 3Q14. This decrease in net Broadband subscriber additions versus 3Q14 resulted from lower gross new Broadband subscriber activations and a higher number of customer disconnects.



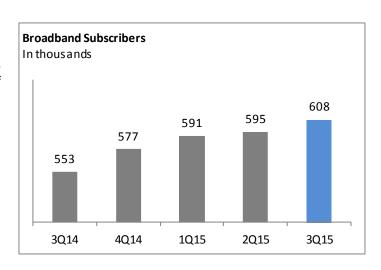
#### **Broadband Gross Activations**

During 3Q15 and 3Q14, DISH activated approximately 66,000 and 72,000 gross new Broadband subscribers, respectively. Gross new Broadband subscriber activations declined primarily due to stricter customer acquisition policies and satellite capacity constraints in certain geographic areas. Customer disconnects were higher primarily due to a larger Broadband subscriber base during 3Q15 compared to 3Q14.



#### **Broadband Subscribers**

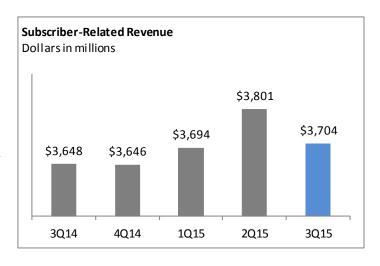
DISH ended 3Q15 with 608,000 Broadband subscribers compared to 553,000 Broadband subscribers at the end of 3Q14.



#### **SELECTED FINANCIAL RESULTS**

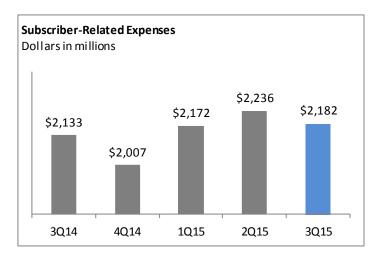
#### Subscriber-Related Revenue

Subscriber-related revenue totaled \$3.704 billion for 3Q15, an increase of \$56 million or 1.5% compared to 3Q14. The change in Subscriber-related revenue from 3Q14 was primarily related to the increase in Pay-TV ARPU discussed previously, partially offset by a lower average Pay-TV subscriber base. Included in Subscriber-related revenue was \$110 million and \$98 million of revenue related to our broadband services for 3Q15 and 3Q14, respectively, representing 3.0% and 2.7% of our total Subscriber-related revenue, respectively.



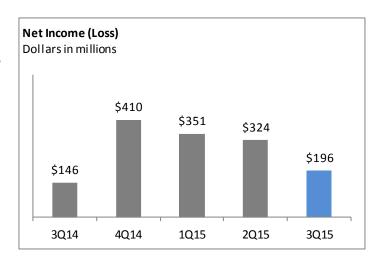
#### **Subscriber-Related Expenses**

Subscriber-related expenses totaled \$2.182 billion during 3Q15, an increase of \$50 million or 2.3% compared to 3Q14. The increase in Subscriber-related expenses was primarily attributable to higher programming costs and higher Broadband subscriber-related expenses due to the increase in our Broadband subscriber base, partially offset by a decrease in variable and retention costs per subscriber and a lower average Pay-TV subscriber base. The increase in programming costs was driven by rate increases in certain of our programming contracts, including the renewal of certain contracts at higher rates.



#### **Net Income (Loss)**

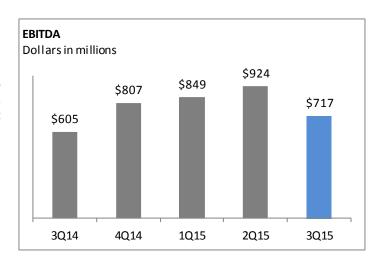
Net income attributable to DISH Network was \$196 million during 3Q15 compared to \$146 million for 3Q14.



#### **SELECTED FINANCIAL RESULTS-CONTINUED**

#### **EBITDA**

EBITDA was \$717 million during 3Q15, an increase of \$112 million or 18.5% compared to 3Q14. EBITDA for 3Q15 was positively impacted by Other, net income of \$29 million. EBITDA for 3Q14 was negatively impacted by Other, net expense of \$56 million.



#### Non-GAAP Reconciliation-EBITDA to Net Income

	Quarter To Date											
	9/	/30/2014 12/31/2014 3/31/2			9/30/2014 12/31/2014 3/31/2015 6/30/2015				2015 6/30/2015			30/2015
					(In	thousands)						
EBITDA	\$	604,794	\$	806,943	\$	848,597	\$	924,448	\$	716,568		
Interest, net		(129,296)		(123,685)		(147,819)		(149,135)		(139,561)		
Income tax (provision) benefit, net		(60,089)		13,603		(103,081)		(188,004)		(128,331)		
Depreciation and amortization		(269,890)		(286,931)		(246,212)		(262,886)		(252,197)		
Net income (loss) attributable to DISH Network	\$	145,519	\$	409,930	\$	351,485	\$	324,423	\$	196,479		

Earnings before interest, taxes, depreciation and amortization ("EBITDA"). EBITDA is defined as "Net income (loss) attributable to DISH Network" plus "Interest expense, net of amounts capitalized" net of "Interest income," "Income tax (provision) benefit, net" and "Depreciation and amortization." EBITDA is not a measure determined in accordance with accounting principles generally accepted in the United States ("GAAP") and should not be considered a substitute for operating income, net income or any other measure determined in accordance with GAAP. EBITDA is used as a measurement of operating efficiency and overall

financial performance and we believe it to be a helpful measure for those evaluating companies in the pay-TV industry. Conceptually, EBITDA measures the amount of income generated each period that could be used to service debt, pay taxes and fund capital expenditures. EBITDA should not be considered in isolation or as a substitute for measures of performance prepared in accordance with GAAP.

## CONDENSED CONSOLIDATED BALANCE SHEETS

Assets         (Unaudited)         September 30, 2013         Control 2015           Current Assets:         2014         2015         2014         2015         2014         2015         2014         2015         2014	(Dollars in thousands, except share amounts)		As o	of		
Assets         Contract Assets:         2014           Canna of cash equivalents         \$1,244,381         \$7,244,321           Marketable linest ment securities         38,685         \$2,213,785           Trade accounts receivable- other, net of allowance for doubtful accounts         68,8136         920,010           In ada accounts receivable- EchoStar, net of allowance for doubtful accounts of zero         37,005         31,305           Inventory         408,622         403,754           Deferred tax assess         25,666         383,460           Incentory         52,666         383,460           Incentory         52,666         383,460           Incentory         52,666         383,460           Incentor of accounts assets         111,13         167,112           Other current assets         111,13         167,112           Total current assets         11,132         167,113           Total current assets         82,495         85,84           Property and equipment, net         8,845         85,84           Property and equipment, net         3,754,714         3,773,33           FCC authorizations         4,965,171         4,988,171           Other inventions securities         32,225         0,000		Sep		December 31,		
Cach and cash equivalents         \$ 1,244,381         \$ 7,004,246           Marketable investment securities         388,651         2313,725           Trade accounts receivable - other, net of allowance for doubtful accounts of \$17,838 and \$23,603, respectively         88,813         920,003           Trade accounts receivable - EchoStar, net of allowance for doubtful accounts of zero         37,005         \$3,700           Inventory         408,622         493,754           Deferred tax assess         25,667         25,667           Dericative financial instruments         56,655,00         383,460           ECC auxtein deposits         111,13         167,119           Other current assets         111,13         167,119           Total current assets         111,13         167,119           Foce auxtein deposits         3,754,714         3,773,339           Foce accounts assets         3,754,714         3,754,714	Assets	•	· ·			
Marketable investments securities.         368,551         2,131,745           Trade accounts receivable - other, net of allowance for doubtful accounts of 270,05         368,136         920,03           Trade accounts receivable - EchoStar, net of allowance for doubtful accounts of zero.         370,05         31,390           Irrade accounts receivable - EchoStar, net of allowance for doubtful accounts of zero.         36,657         25,657           Deferred tax assets.         26,656         383,460           FCC auction deposits.         9,995,567         12,000           Other current assets.         111,132         15,179           Total current assets.         111,132         15,179           Total current assets.         282,495         86,984           Property and equipment, net         37,51,712         377,373           FCC authorizations.         4,968,171         37,973,373           Other investment securities.         321,02,95         32,775,93           Other noncurrent assets.         9,477,146         9,493,474           Total accounts payable - other.         \$1,977,146         9,493,474           Total accounts payable - other.         \$1,975,356         \$165,324           Trade accounts payable - other.         \$1,975,350         \$1,533,33           Accrued programming.	Current Assets:					
Trained accounts receivable—other, net of allowance for doubtful accounts of \$17,083 and \$23,603, respectively.         868,156         \$92,013           Trade accounts receivable—EchoStar, net of allowance for doubtful accounts of zero.         37,005         \$13,900           Inventory.         408,624         493,754           Delivative financial instruments.         566,600         383,460           Delivative financial instruments.         9,955,657         1,320,000           Other current assets.         111,132         167,119           Total current assets.         1,627,19         167,119           Total current assets.         8,2495         8,69,84           Property and equipment, net         3,754,71         3,773,373           FCC authorizations.         4,966,171         4,968,171           Other noncurrent assets.         322,20         227,250           Other noncurrent assets.         9,477,145         7,933,733,730           Total annocurrent assets.         9,477,145         7,933,733,730           Total annocurrent assets.         9,277,145         7,933,733,730           Total annocurrent assets.         9,277,145         7,933,733,730           Total annocurrent assets.         9,277,145         7,933,733,730           Total annocurrent assets.         9,277,145 <td>Cash and cash equivalents</td> <td>. \$</td> <td>1,244,381</td> <td>\$ 7,104,496</td>	Cash and cash equivalents	. \$	1,244,381	\$ 7,104,496		
of \$17,583 and \$23,037, respectively.         39,005         31,305         13,305         13,305         13,305         13,305         13,005         13,005         13,005         13,005         13,005         13,005         13,005         13,005         13,005         13,005         13,005         13,000         10,000	Marketable investment securities		368,651	2,131,745		
Trade accounts receivable - EchoStar, net of allowance for doubtful accounts of zero.   43,005   43,300   13,300   10   10   10   10   10   10   10	Trade accounts receivable - other, net of allowance for doubtful accounts					
Inventory	of \$17,583 and \$23,603, respectively		868,136	920,103		
Deferred tax assets.	Trade accounts receivable - EchoStar, net of allowance for doubtful accounts of zero of zero		37,005	31,390		
Derivative financial instruments	Inventory		408,624	493,754		
FCC auction deposits.   9,995,567   1,320,000   Other current assets.   111,132   167,119   170   17	Deferred tax assets		25,667	25,667		
Description   11.1.132   167.1.19   13.625,813   12.577.734   13.625,813   12.577.734   13.625,813   12.577.734   13.625,813   12.577.734   13.625,813   12.577.734   13.625,813   13.625	Derivative financial instruments		566,650	383,460		
Noncurrent Assets:   Restricted cash and marketable investment securities   82,495   86,984   82,985   86,984   82,985   86,984   82,985   86,984   82,985   86,984   82,985   86,984   82,985   86,984   82,985   86,984   82,985   86,984   82,985   86,984   82,985   86,984   82,985   86,984   82,985	FCC auction deposits		9,995,567	1,320,000		
Restricted cash and marketable investment securities   82,495   86,984     Properly and equipment, net   3,754,714   3,773,539     Properly and equipment, net   3,754,714   3,773,539     Properly and equipment, net   3,754,714   3,773,539     CFC authori ruitations   4,968,171   4,968,171     Other investment securities   327,250   327,250     Other noncurrent assets, net   345,16   337,530     Total noncurrent assets   9,477,146   9,493,474     Total assets   5,23,102,959   522,071,208     Iabilities and Stockholders' Equity (Deficit)     Current Liabilities:   11,102,102,102,102,102,102,102,102,102,1	Other current assets					
Restricted cash and marketable investment securities         32,495         86,984           Prooperty and equipment, net         3,754,713         3,775,379         377,253         327,250         327,250         327,250         327,250         327,250         327,250         327,250         327,250         327,250         327,250         527,275         527,275         527,275         527,275         523,102,959         \$22,071,208         523,102,959         \$22,071,208         523,102,959         \$22,071,208         \$23,102,959         \$22,071,208         \$23,102,959         \$22,071,208	Total current assets	:	13,625,813	12,577,734		
Restricted cash and marketable investment securities         32,495         86,984           Prooperty and equipment, net         3,754,713         3,775,379         377,253         327,250         327,250         327,250         327,250         327,250         327,250         327,250         327,250         327,250         327,250         527,275         527,275         527,275         527,275         523,102,959         \$22,071,208         523,102,959         \$22,071,208         523,102,959         \$22,071,208         \$23,102,959         \$22,071,208         \$23,102,959         \$22,071,208						
Property and equipment, net         3,754,714         3,773,539           FCC authorizations.         4,968,171         4,968,171         4,968,171         3377,550         3277,250         3277,250         3277,250         3277,250         3277,250         3277,250         3277,250         375,307         3277,250         327,271         327,271         327,271         327,271         327,271         327						
FCC authorizations						
Other investment securities         327,250           Other noncurrent assets, net.         334,516         337,530           Total noncurrent assets, net.         9,477,146         9,493,474           Total assets.         \$23,102,959         \$22,071,208           Liabilities and Stockholders' Equity (Deficit)           Current Liabilities:           Trade accounts payable - other.         \$197,536         \$165,324           Trade accounts payable - EchoStar.         247,448         \$21,669           Deferred revenue and other.         894,720         891,373           Accrued programming.         1,583,988         13,761,30           Accrued programming.         1,583,988         13,761,30           Accrued interest.         201,479         227,158           Other acrued expenses.         607,401         519,404           Current portion of long-term debt and capital lease obligations.         1,533,339         681,467           Total Current Liabilities.         20,171,574         1,882,711           Long-term debt and capital lease obligations, net of current portion.         12,228,276         13,746,059           Deferred tax liabilities.         2,071,574         1						
Other noncurrent assets, net.         344,516         337,530           Total noncurrent assets.         9,477,146         9,493,772           Total assets.         523,102,959         \$22,071,208           Labilities and Stockholders' Equity (Deficit)           Current Liabilities:           Trade accounts payable - other.         \$197,536         \$165,324           Trade accounts payable - EchoStar         247,448         251,669           Deferred revenue and other.         894,720         891,373           Accrued programming.         1,588,988         1376,130           Accrued interest.         201,479         227,158           Other accrued expenses.         607,401         519,404           Current portion of long-term debt and capital lease obligations.         1,583,393         681,467           Total current liabilities.         2,01,479         227,158           Long-term Obligations, Net of Current Portion:         12,228,276         13,746,059           Deferred tax liabilities.         2,071,574         1882,711           Long-term debt and capital lease obligations, net of current portion.         12,228,276         13,746,059           Deferred tax liabilities.         2,071,574         1882,711           Long-term debt and capital lease obligations,						
Total noncurrent assets.         9,477,146         9,493,474           Total assets.         \$ 23,102,959         \$22,071,208           Liabilities and Stockholders' Equity (Deficit)			•			
Total assets	·					
Current Liabilities and Stockholders' Equity (Deficit)   Current Liabilities   Suppose   Suppo		_				
Current Liabilities:         \$ 197,536 \$ 165,324           Trade accounts payable - other.         \$ 247,448 \$ 251,669           Deferred revenue and other.         894,720 \$ 891,373           Accrued programming.         1,583,988 1,376,130           Accrued interest.         201,479 \$ 227,158           Other accrued expenses.         607,401 \$ 519,404           Current portion of long-term debt and capital lease obligations.         1,533,339 \$ 681,467           Total current liabilities.         5,265,911 \$ 4,112,525           Long-Term Obligations, Net of Current Portion:         12,228,276 \$ 13,746,059           Deferred tax liabilities.         2,071,574 \$ 1,882,711           Long-term debtrand capital lease obligations, net of current portion.         12,228,276 \$ 13,746,059           Deferred tax liabilities.         2,071,574 \$ 1,882,711           Long-term deferred revenue, distribution and carriage payments and other long-term liabilities.         407,336 \$ 276,281           Total liabilities.         407,336 \$ 276,281           Total liabilities.         19,973,097 \$ 20,017,576           Commitments and Contingencies         274,344 \$ 41,498           Stockholders' Equity (Deficit):         2,809 \$ 2,794           Class A common stock, S.01 par value, 1,600,000,000 shares authorized, 280,915,345 and 279,406,646         2,804 \$ 2,384           Class B common s	Total assets	<u> </u>	23,102,959	\$22,071,208		
Current Liabilities:         \$ 197,536 \$ 165,324           Trade accounts payable - other.         \$ 247,448 \$ 251,669           Deferred revenue and other.         894,720 \$ 891,373           Accrued programming.         1,583,988 1,376,130           Accrued interest.         201,479 \$ 227,158           Other accrued expenses.         607,401 \$ 519,404           Current portion of long-term debt and capital lease obligations.         1,533,339 \$ 681,467           Total current liabilities.         5,265,911 \$ 4,112,525           Long-Term Obligations, Net of Current Portion:         12,228,276 \$ 13,746,059           Deferred tax liabilities.         2,071,574 \$ 1,882,711           Long-term debtrand capital lease obligations, net of current portion.         12,228,276 \$ 13,746,059           Deferred tax liabilities.         2,071,574 \$ 1,882,711           Long-term deferred revenue, distribution and carriage payments and other long-term liabilities.         407,336 \$ 276,281           Total liabilities.         407,336 \$ 276,281           Total liabilities.         19,973,097 \$ 20,017,576           Commitments and Contingencies         274,344 \$ 41,498           Stockholders' Equity (Deficit):         2,809 \$ 2,794           Class A common stock, S.01 par value, 1,600,000,000 shares authorized, 280,915,345 and 279,406,646         2,804 \$ 2,384           Class B common s	Lightlities and Stockholders' Equity (Deficit)					
Trade accounts payable - other         \$ 197,536         \$ 165,324           Trade accounts payable - Echostar.         247,448         251,669           Deferred revenue and other.         884,720         891,373           Accrued programming.         1,583,988         1,376,130           Accrued interest.         201,479         227,158           Other accrued expenses.         607,401         519,404           Current portion of long-term debt and capital lease obligations         1,533,339         681,467           Total current liabilities.         5,265,911         4,112,525           Long-Term Obligations, Net of Current Portion:         12,228,276         13,746,059           Deferred tax liabilities.         2,071,574         1,882,711           Long-term debt and capital lease obligations, net of current portion         12,228,276         13,746,059           Deferred tax liabilities.         2,071,574         1,882,711           Long-term deferred revenue, distribution and carriage payments and other long-term liabilities         407,336         276,281           Total liabilities.         3,276,281         13,740,059         14,707,186         15,905,051           Total liabilities.         2,274,344         41,498         41,498           Stockholders' Equity (Deficit):      <						
Trade accounts payable - EchoStar         247,448         251,669           Deferred revenue and other         894,720         891,733         891,733           Accrued programming         1,583,988         1,376,130           Accrued interest         201,479         227,158           Other accrued expenses         607,401         519,404           Current portion of long-term debt and capital lease obligations.         1,533,339         681,467           Total current liabilities         5,265,911         4,112,525           Long-term debt and capital lease obligations, net of current portion         12,228,276         13,746,059           Deferred tax liabilities         2,071,574         1,882,711           Long-term debt and capital lease obligations, net of current portion         12,228,276         13,746,059           Deferred tax liabilities         2,071,574         1,882,711           Long-term debt and capital lease obligations, net of current portion         14,707,186         15,905,051           Total long-term obligations, net of current portion         14,707,186         15,905,051           Total liabilities         274,344         41,498           Stockholders' Equity (Deficit):           Class A common stock, \$.01 par value, 1,600,000,000 shares authorized, 280,915,345 and 279,406,		Ś	197 536	\$ 165 324		
Deferred revenue and other.         894,720         891,373           Accrued programming.         1,583,988         1,376,130           Accrued interest.         201,479         227,158           Other accrued expenses.         607,401         519,404           Current portion of long-term debt and capital lease obligations.         1,533,339         681,467           Total current liabilities.         5,265,911         4,112,525           Long-term Obligations, Net of Current Portion:         12,228,276         13,746,059           Deferred tax liabilities.         2,071,574         1,882,711           Long-term deferred revenue, distribution and carriage payments and other long-term liabilities.         407,336         276,281           Total long-term obligations, net of current portion.         14,707,186         15,905,051           Total liabilities.         407,336         276,281           Total liabilities.         274,344         41,498           Stockholders' Equity (Deficit):           Class A common stock, \$.01 par value, 1,600,000,000 shares authorized, 280,915,345 and 279,406,646         41,498           Shares issued, 224,797,085 and 223,288,386 shares outstanding, respectively         2,809         2,794           Class B common stock, \$.01 par value, 800,000,000 shares authorized, 280,915,345 and 279,406,646	• •					
Accrued programming			•	•		
Accrued interest.         201,479         227,158           Other accrued expenses.         607,401         519,404           Current portion of long-term debt and capital lease obligations         1,533,339         681,467           Total current liabilities.         5,265,911         4,112,525           Long-Term Obligations, Net of Current Portion:         12,228,276         13,746,059           Deferred tax liabilities.         2,071,574         1,882,711           Long-term deferred revenue, distribution and carriage payments and other long-term liabilities.         407,336         276,281           Total long-term obligations, net of current portion.         14,707,186         15,995,051           Total liabilities.         19,973,097         20,017,576           Commitments and Contingencies         274,344         41,498           Stockholders' Equity (Deficit):           Class A common stock, \$.01 par value, 1,600,000,000 shares authorized, 280,915,345 and 279,406,646         2,809         2,794           Class B common stock, \$.01 par value, 800,000,000 shares authorized, 280,915,345 and 279,406,646         2,809         2,794           Class B common stock, \$.01 par value, 800,000,000 shares authorized, 280,915,345 and 279,406,646         2,809         2,794           Class B common stock, \$.01 par value, 800,000,000 shares authorized, 280,915,345 and 279,406,646 <td< td=""><td></td><td></td><td></td><td></td></td<>						
Other accrued expenses.         607,401         519,404           Current portion of long-term debt and capital lease obligations         1,533,339         681,467           Total current liabilities.         5,265,911         4,112,525           Long-Term Obligations, Net of Current Portion:         12,228,276         13,746,059           Deferred tax liabilities.         2,071,574         1,882,711           Long-term deferred revenue, distribution and carriage payments and other long-term liabilities.         407,336         276,281           Total long-term obligations, net of current portion.         14,707,186         15,905,051           Total liabilities.         19,973,097         20,017,576           Commitments and Contingencies         274,344         41,498           Stockholders' Equity (Deficit):         274,344         41,498           Class A common stock, \$.01 par value, 1,600,000,000 shares authorized, 280,915,345 and 279,406,646         28,895         2,794           Class B common stock, \$.01 par value, 800,000,000 shares authorized, 23,435,208 shares issued, 224,797,085 and 223,288,386 shares outstanding, respectively         2,809         2,794           Class B common stock, \$.01 par value, 800,000,000 shares authorized, 23,434         2,384         2,384           Additional paid-in capital         2,751,599         2,678,791           Accumulated other compre						
Current portion of long-term debt and capital lease obligations 1,533,339 681,467 Total current liabilities 5,265,911 4,112,525  Long-Term Obligations, Net of Current Portion:  Long-term debt and capital lease obligations, net of current portion 12,228,276 13,746,059 Deferred tax liabilities 2,071,574 1,882,711 Long-term deferred revenue, distribution and carriage payments and other long-term liabilities 407,336 276,281 Total long-term obligations, net of current portion 14,707,186 15,905,051 Total liabilities 19,973,097 20,017,576  Commitments and Contingencies  Redeemable noncontrolling interests 274,344 41,498  Stockholders' Equity (Deficit):  Class A common stock, \$.01 par value, 1,600,000,000 shares authorized, 280,915,345 and 279,406,646 shares issued, 224,797,085 and 223,288,386 shares outstanding, respectively 2,809 2,794  Class B common stock, \$.01 par value, 800,000,000 shares authorized, 280,915,345 and 279,406,646 4364 2,384 44dditional paid-in capital 2,751,599 2,678,791  Accumulated other comprehensive income (loss) 72,00 174,507  Accumulated earnings (deficit) 72,00 174,507  Accumulated earnings (deficit) 1,596,379 723,992  Treasury stock, at cost (1,569,459) (						
Total current liabilities         5,265,911         4,112,525           Long-Term Obligations, Net of Current Portion:         12,228,276         13,746,059           Deferred tax liabilities         2,071,574         1,882,711           Long-term deferred revenue, distribution and carriage payments and other long-term liabilities         407,336         276,281           Total long-term obligations, net of current portion         14,707,186         15,905,051           Total liabilities         19,973,097         20,017,576           Commitments and Contingencies         274,344         41,498           Stockholders' Equity (Deficit):           Class A common stock, \$.01 par value, 1,600,000,000 shares authorized, 280,915,345 and 279,406,646         2,809         2,794           Class B common stock, \$.01 par value, 800,000,000 shares authorized, 238,435,208 shares issued and outstanding.         2,884         2,384           Additional paid-in capital         2,751,599         2,678,791           Accumulated other comprehensive income (loss)         72,200         174,507           Accumulated earnings (deficit)         1,596,379         723,992           Treasury stock, at cost         (1,569,459)         (1,569,459)           Total DISH Network stockholders' equity (deficit)         2,855,518         2,012,134           Total stockholders' equ	•		•	•		
Long-Term Obligations, Net of Current Portion:  Long-term debt and capital lease obligations, net of current portion	· · · · · · · · · · · · · · · · · · ·					
Long-term debt and capital lease obligations, net of current portion 12,228,276 13,746,059 Deferred tax liabilities						
Deferred tax liabilities 2,071,574 1,882,711 Long-term deferred revenue, distribution and carriage payments and other long-term liabilities 407,336 276,281 Total long-term obligations, net of current portion 14,707,186 15,905,051 19,973,097 20,017,576 19,973,007 20,017,576 19,973,007 20,017,576 19,973,007 20,017,576 19,973,007 20,017,576 19,973,007 20,017,576 19,973,007 20,017,576 19,973,007 20,017,576 19,973,007 20,017,576 19,973,007 20,017,576 19,973,007 20,017,576 19,973,007 20,017,576 19,973,007 20,017,576 19,973,007 20,017,576 19,973,007 20,017,576 2	Long-Term Obligations, Net of Current Portion:					
Long-term deferred revenue, distribution and carriage payments and other long-term liabilities. 407,336 276,281  Total long-term obligations, net of current portion. 14,707,186 15,905,051  Total liabilities. 19,973,097 20,017,576  Commitments and Contingencies  Redeemable noncontrolling interests. 274,344 41,498  Stockholders' Equity (Deficit):  Class A common stock, \$.01 par value, 1,600,000,000 shares authorized, 280,915,345 and 279,406,646 shares issued, 224,797,085 and 223,288,386 shares outstanding, respectively. 2,809 2,794  Class B common stock, \$.01 par value, 800,000,000 shares authorized, 28,384 2,384 Additional paid-in capital. 2,384 2,384 Additional paid-in capital. 2,751,599 2,678,791 Accumulated earnings (deficit). 2,563,799 723,992  Treasury stock, at cost. (1,569,459) (1,569,459)  Total DISH Network stockholders' equity (deficit). 2,855,518 2,012,134  Total stockholders' equity (deficit). 2,855,518 2,012,134	Long-term debt and capital lease obligations, net of current portion	. :	12,228,276	13,746,059		
Total long-term obligations, net of current portion.         14,707,186         15,905,051           Total liabilities.         19,973,097         20,017,576           Commitments and Contingencies           Redeemable noncontrolling interests.         274,344         41,498           Stockholders' Equity (Deficit):           Class A common stock, \$.01 par value, 1,600,000,000 shares authorized, 280,915,345 and 279,406,646         \$ 2,809         2,794           Class B common stock, \$.01 par value, 800,000,000 shares authorized, 238,435,208 shares issued and outstanding.         2,384         2,384           Additional paid-in capital.         2,751,599         2,678,791           Accumulated other comprehensive income (loss).         72,200         174,507           Accumulated earnings (deficit).         1,596,379         723,992           Treasury stock, at cost.         (1,569,459)         (1,569,459)         (1,569,459)           Total DISH Network stockholders' equity (deficit).         2,855,912         2,013,009           Noncontrolling interests.         (394)         (875)           Total stockholders' equity (deficit).         2,855,518         2,012,134	Deferred tax liabilities		2,071,574	1,882,711		
Total liabilities         19,973,097         20,017,576           Commitments and Contingencies         274,344         41,498           Redeemable noncontrolling interests         274,344         41,498           Stockholders' Equity (Deficit):         274,344         41,498           Class A common stock, \$.01 par value, 1,600,000,000 shares authorized, 280,915,345 and 279,406,646         2,809         2,794           Class B common stock, \$.01 par value, 800,000,000 shares authorized, 238,435,208 shares issued and outstanding.         2,384         2,384           Additional paid-in capital         2,751,599         2,678,791         2,678,791           Accumulated other comprehensive income (loss)         72,200         174,507           Accumulated earnings (deficit)         1,596,379         723,992           Treasury stock, at cost         (1,569,459)         (1,569,459)           Total DISH Network stockholders' equity (deficit)         2,855,912         2,013,009           Noncontrolling interests         (394)         (875)           Total stockholders' equity (deficit)         2,855,518         2,012,134	Long-term deferred revenue, distribution and carriage payments and other long-term liabilities		407,336	276,281		
Commitments and Contingencies  Redeemable noncontrolling interests	Total long-term obligations, net of current portion	:	14,707,186	15,905,051		
Redeemable noncontrolling interests	Total liabilities		19,973,097	20,017,576		
Redeemable noncontrolling interests						
Stockholders' Equity (Deficit):         Class A common stock, \$.01 par value, 1,600,000,000 shares authorized, 280,915,345 and 279,406,646       2,809       2,794         Class B common stock, \$.01 par value, 800,000,000 shares authorized,       238,435,208 shares issued and outstanding.       2,384       2,384         Additional paid-in capital.       2,751,599       2,678,791         Accumulated other comprehensive income (loss).       72,200       174,507         Accumulated earnings (deficit).       1,596,379       723,992         Treasury stock, at cost.       (1,569,459)       (1,569,459)         Total DISH Network stockholders' equity (deficit).       2,855,912       2,013,009         Noncontrolling interests.       (394)       (875)         Total stockholders' equity (deficit).       2,855,518       2,012,134	Commitments and Contingencies					
Stockholders' Equity (Deficit):         Class A common stock, \$.01 par value, 1,600,000,000 shares authorized, 280,915,345 and 279,406,646       2,809       2,794         Class B common stock, \$.01 par value, 800,000,000 shares authorized,       238,435,208 shares issued and outstanding.       2,384       2,384         Additional paid-in capital.       2,751,599       2,678,791         Accumulated other comprehensive income (loss).       72,200       174,507         Accumulated earnings (deficit).       1,596,379       723,992         Treasury stock, at cost.       (1,569,459)       (1,569,459)         Total DISH Network stockholders' equity (deficit).       2,855,912       2,013,009         Noncontrolling interests.       (394)       (875)         Total stockholders' equity (deficit).       2,855,518       2,012,134	Redeemable negentralling interacts		274 244	41 400		
Class A common stock, \$.01 par value, 1,600,000,000 shares authorized, 280,915,345 and 279,406,646       2,809       2,794         Class B common stock, \$.01 par value, 800,000,000 shares authorized,       238,435,208 shares issued and outstanding.       2,384       2,384         Additional paid-in capital.       2,751,599       2,678,791         Accumulated other comprehensive income (loss).       72,200       174,507         Accumulated earnings (deficit).       1,596,379       723,992         Treasury stock, at cost.       (1,569,459)       (1,569,459)         Total DISH Network stockholders' equity (deficit).       2,855,912       2,013,009         Noncontrolling interests.       (394)       (875)         Total stockholders' equity (deficit).       2,855,518       2,012,134	Nedeemable noncontrolling interests		274,344	41,496		
Class A common stock, \$.01 par value, 1,600,000,000 shares authorized, 280,915,345 and 279,406,646       2,809       2,794         Class B common stock, \$.01 par value, 800,000,000 shares authorized,       238,435,208 shares issued and outstanding.       2,384       2,384         Additional paid-in capital.       2,751,599       2,678,791         Accumulated other comprehensive income (loss).       72,200       174,507         Accumulated earnings (deficit).       1,596,379       723,992         Treasury stock, at cost.       (1,569,459)       (1,569,459)         Total DISH Network stockholders' equity (deficit).       2,855,912       2,013,009         Noncontrolling interests.       (394)       (875)         Total stockholders' equity (deficit).       2,855,518       2,012,134	Stockholders' Equity (Deficit):					
shares issued, 224,797,085 and 223,288,386 shares outstanding, respectively.       2,809       2,794         Class B common stock, \$.01 par value, 800,000,000 shares authorized,       238,435,208 shares issued and outstanding.       2,384       2,384         Additional paid-in capital.       2,751,599       2,678,791         Accumulated other comprehensive income (loss).       72,200       174,507         Accumulated earnings (deficit).       1,596,379       723,992         Treasury stock, at cost.       (1,569,459)       (1,569,459)         Total DISH Network stockholders' equity (deficit).       2,855,912       2,013,009         Noncontrolling interests.       (394)       (875)         Total stockholders' equity (deficit).       2,855,518       2,012,134						
Class B common stock, \$.01 par value, 800,000,000 shares authorized,       2,384       2,384         238,435,208 shares issued and outstanding			2.809	2.794		
238,435,208 shares issued and outstanding.       2,384       2,384         Additional paid-in capital.       2,751,599       2,678,791         Accumulated other comprehensive income (loss)       72,200       174,507         Accumulated earnings (deficit)       1,596,379       723,992         Treasury stock, at cost.       (1,569,459)       (1,569,459)         Total DISH Network stockholders' equity (deficit)       2,855,912       2,013,009         Noncontrolling interests       (394)       (875)         Total stockholders' equity (deficit)       2,855,518       2,012,134			_,	_,,		
Additional paid-in capital       2,751,599       2,678,791         Accumulated other comprehensive income (loss)       72,200       174,507         Accumulated earnings (deficit)       1,596,379       723,992         Treasury stock, at cost       (1,569,459)       (1,569,459)         Total DISH Network stockholders' equity (deficit)       2,855,912       2,013,009         Noncontrolling interests       (394)       (875)         Total stockholders' equity (deficit)       2,855,518       2,012,134			2.384	2.384		
Accumulated other comprehensive income (loss)       72,200       174,507         Accumulated earnings (deficit)       1,596,379       723,992         Treasury stock, at cost       (1,569,459)       (1,569,459)         Total DISH Network stockholders' equity (deficit)       2,855,912       2,013,009         Noncontrolling interests       (394)       (875)         Total stockholders' equity (deficit)       2,855,518       2,012,134	The state of the s			· ·		
Accumulated earnings (deficit)       1,596,379       723,992         Treasury stock, at cost       (1,569,459)       (1,569,459)         Total DISH Network stockholders' equity (deficit)       2,855,912       2,013,009         Noncontrolling interests       (394)       (875)         Total stockholders' equity (deficit)       2,855,518       2,012,134				174,507		
Treasury stock, at cost.         (1,569,459)         (1,569,459)           Total DISH Network stockholders' equity (deficit).         2,855,912         2,013,009           Noncontrolling interests.         (394)         (875)           Total stockholders' equity (deficit).         2,855,518         2,012,134				·		
Total DISH Network stockholders' equity (deficit).         2,855,912         2,013,009           Noncontrolling interests.         (394)         (875)           Total stockholders' equity (deficit).         2,855,518         2,012,134				•		
Noncontrolling interests         (394)         (875)           Total stockholders' equity (deficit)         2,855,518         2,012,134						
Total stockholders' equity (deficit)						
	· · · · · · · · · · · · · · · · · · ·					
	Total liabilities and stockholders' equity (deficit)	\$ 2	23,102,959	\$22,071,208		

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Dollars in thousands, except per share amounts)
(Unaudited)

		For the Three Months Ended September 30,			For the Nine Months Ended September 30,			
		2015 2014		2015		2014		
Revenue:								
Subscriber-related revenue	\$	3,704,259	\$ :	3,647,850	\$ 1	11,199,205	\$1	.0,849,138
Equipment sales and other revenue		16,641		16,268		52,056		64,786
Equipment sales, services and other revenue - EchoStar		12,665		15,233		38,957		47,744
Total revenue		3,733,565		3,679,351	1	11,290,218	1	.0,961,668
Costs and Expenses (exclusive of depreciation shown separately below):								
Subscriber-related expenses.		2,182,117		2,132,583		6,589,372		6,305,951
Satellite and transmission expenses.		195,468		181,230		576,752		511,683
Cost of sales - equipment, services and other		18,787		24,240		73,087		82,198
Subscriber acquisition costs:								
Cost of sales - subscriber promotion subsidies		52,107		58,608		160,496		189,793
Other subscriber acquisition costs		250,852		264,200		678,424		770,487
Subscriber acquisition advertising.		153,663		163,715		429,094		431,851
Total subscriber acquisition costs		456,622		486,523		1,268,014		1,392,131
General and administrative expenses		186,654		196,376		562,128		589,149
Depreciation and amortization		252,197		269,890		761,295		791,005
Total costs and expenses.		3,291,845		3,290,842	_	9,830,648	_	9,672,117
Operating income (loss)		441,720	_	388,509		1,459,570		1,289,551
Other Income (Expense):								
Interest income		3,273		14,109		15,383		46,485
Interest expense, net of amounts capitalized		(142,834)		(143,405)		(451,898)		(472,168)
Other, net		28,782		(56,089)		284,549		(52,444)
Total other income (expense)		(110,779)		(185,385)	_	(151,966)		(478,127)
Income (loss) before income taxes.		330,941		203,124		1,307,604		811,424
Income tax (provision) benefit, net		(128,331)		(60,089)		(419,416)		(290,443)
Net income (loss)	_	202,610		143,035		888,188		520,981
Less: Net income (loss) attributable to noncontrolling interests, net of tax		6,131		(2,484)		15,801		(13,782)
Net income (loss) attributable to DISH Network		•	\$	145,519	\$	872,387	\$	534,763
Net income (1033) attributable to DIST Network	<u> </u>	130,473	<del>_</del>	143,319	<del>_</del>	672,367	<del>_</del>	334,703
Weighted-average common shares outstanding - Class A and B common stock:								
Basic	_	463,190	_	460,754	_	462,740	_	459,688
Diluted		464,702	_	463,202	_	464,598		462,537
Earnings per share - Class A and B common stock:								
Basic net income (loss) per share attributable to DISH Network	\$	0.42	\$	0.32	\$	1.89	\$	1.16
Diluted net income (loss) per share attributable to DISH Network	\$	0.42	\$	0.31	\$	1.88	\$	1.16

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)
(Unaudited)

(Unaudited)	For the Nine Months		
(Ondudited)	Ended September 30,		
	2015	2014	
Cash Flows From Operating Activities:			
Net income (loss)	\$ 888,188	\$ 520,981	
Adjustments to reconcile net income (loss) to net cash flows from operating activities:	· ·		
Depreciation and amortization	761,295	791,005	
Realized and unrealized losses (gains) on investments	(291,438)	45,498	
Non-cash, stock-based compensation	17,714	24,958	
Deferred tax expense (benefit)	157,183	68,050	
Change in long-term deferred revenue, distribution and carriage payments and other			
long-term liabilities	130,107	78,543	
Other, net	11,741	63,524	
Changes in current assets and current liabilities, net	555,247	194,121	
Net cash flows from operating activities from continuing operations	2,230,037	1,786,680	
Net cash flows from operating activities from discontinued operations, net		(30,007)	
Cash Flows From Investing Activities:			
Purchases of marketable investment securities	(179,296)	(3,796,993)	
Sales and maturities of marketable investment securities	1,987,485	4,430,261	
Purchases of property and equipment		(917,456)	
Purchases of FCC authorizations - H Block wireless spectrum licenses	-	(1,343,372)	
AWS-3 FCC license deposits	(9,075,567)	-	
AWS-3 FCC deposit refund	400,000	-	
Other, net	3,594	43,849	
Net cash flows from investing activities from continuing operations	(7,657,086)	(1,583,711)	
Net cash flows from investing activities from discontinued operations, net, including			
\$0 and \$0 of purchases of property and equipment, respectively		20,847	
Cash Flows From Financing Activities:			
Redemption and repurchases of long-term debt	(650,001)	(199,999)	
Capital contributions from Northstar Manager and SNR Management	204,200	-	
Repayment of long-term debt and capital lease obligations	(23,470)	(23,500)	
Net proceeds from Class A common stock options exercised			
and stock issued under the Employee Stock Purchase Plan	21,285	37,352	
Other, net	14,920	33,712	
Net cash flows from financing activities from continuing operations	(433,066)	(152,435)	
Net increase (decrease) in cash and cash equivalents from continuing operations	(5,860,115)	50,534	
Cash and cash equivalents, beginning of period from continuing operations	7,104,496	4,700,022	
Cash and cash equivalents, end of period from continuing operations	\$ 1,244,381	\$ 4,750,556	
Net increase (decrease) in cash and cash equivalents from discontinued operations	_	(9,160)	
Cash and cash equivalents, beginning of period from discontinued operations	-	9,160	
Cash and cash equivalents, end of period from discontinued operations	\$ -	\$ -	

## RESULTS OF OPERATIONS 3Q15 VS. 3Q14

(In thousands) (Unaudited)

Ondutica		For the Thr	ee Months				
		Ended Sept	ember 30,		Variance		
Statements of Operations Data		2015	2014		Amount	%	
Revenue:		704.250	40.647.05	_	A = C + 0.0	4 -	
Subscriber-related revenue	ŞE	3,704,259	\$3,647,85		\$ 56,409	1.5	
Equipment sales and other revenue		16,641	16,26		373	2.3	
Equipment sales, services and other revenue - EchoStar		12,665	15,23		(2,568)	(16.9)	
Total revenue		3,733,565	3,679,35	1_	54,214	1.5	
Costs and Expenses:							
Subscriber-related expenses	2	2,182,117	2,132,58	3	49,534	2.3	
% of Subscriber-related revenue		58.9%	58.5		,		
Satellite and transmission expenses		195,468	181,23	0	14,238	7.9	
% of Subscriber-related revenue		5.3%	5.0		,		
Cost of sales - equipment, services and other		18,787	24,24		(5,453)	(22.5)	
Subscriber acquisition costs		456,622	486,52		(29,901)	(6.1)	
General and administrative expenses		186,654	196,37		(9,722)	(5.0)	
% of Total revenue		5.0%	5.3		(3,722)	(3.0)	
Depreciation and amortization		252,197	269,89		(17,693)	(6.6)	
Total costs and expenses		3,291,845	3,290,84	_	1,003	0.0	
Total costs and expenses		,,231,013	3,230,01	_		0.0	
Operating income (loss)		441,720	388,50	9	53,211	13.7	
Other Income (Expense):							
Interest income		3,273	14,10	9	(10,836)	(76.8)	
Interest expense, net of amounts capitalized		(142,834)	(143,40	5)	571	0.4	
Other, net		28,782	(56,08	•	84,871	*	
Total other income (expense)		(110,779)	(185,38		74,606	40.2	
Income (loss) before income taxes		330,941	203,12		127,817	62.9	
Income tax (provision) benefit, net		(128,331)	(60,08		(68,242)	*	
Effective tax rate		38.8%	29.6	<u>%</u>			
Net income (loss)		202,610	143,03		59,575	41.7	
Less: Net income (loss) attributable to noncontrolling interests, net of tax		6,131	(2,48		8,615	*	
Net income (loss) attributable to DISH Network	\$	196,479	\$ 145,51	9	\$ 50,960	35.0	
Other Data:							
Pay-TV subscribers, as of period end (in millions)		13.909	14.04	1	(0.132)	(0.9)	
Pay-TV subscriber additions, gross (in millions)		0.751	0.69		0.060	8.7	
Pay-TV subscriber additions, net (in millions)		(0.023)	(0.01		(0.011)	(91.7)	
Pay-TV average monthly subscriber churn rate ("Pay-TV churn rate")		1.86%	1.67		0.19%	11.4	
Pay-TV average subscriber acquisition cost per subscriber ("Pay-TV SAC")	\$	736	\$ 86		\$ (125)	(14.5)	
Pay-TV average monthly revenue per subscriber ("Pay-TV ARPU")	\$	86.33	\$ 84.3		\$ 1.94	2.3	
Broadband subscribers, as of period end (in millions)	, , , , , , , , , , , , , , , , , , ,	0.608	0.55		0.055	9.9	
Broadband subscriber additions, gross (in millions)		0.066	0.07		(0.006)	(8.3)	
Broadband subscriber additions, net (in millions)		0.000	0.02		(0.015)	(53.6)	
EBITDA	\$	716,568	\$ 604,79		\$ 111,774	18.5	
	~	,	, ,,,,	•	,	_0.0	

Percentage is not meaningful.

### CAUTIONARY STATEMENT CONCERNING FORWARD-LOOKING STATEMENTS

Certain statements contained herein may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of DISH Network Corporation to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. More information about such risks, uncertainties, and other factors is set forth in DISH Network Corporation's Disclosure

Regarding Forward-Looking Statements included in its recent filings with the Securities and Exchange Commission, including its annual report on Form 10-K for the year ended December 31, 2014 and its quarterly reports on Form 10-Q for the quarterly periods ended March 31, 2015, June 30, 2015, and September 30, 2015. The forward-looking statements speak only as of the date made, and DISH Network Corporation expressly disclaims any obligation to update these forward-looking statements.