



EchoStar Communications Corporation Nets 100,000 Customers in January 1999; DISH Network Growth Tops the DBS Industry

LITTLETON, Colo.--(BUSINESS WIRE)--Feb. 10, 1999--EchoStar Communications Corporation (Nasdaq: DISH, DISHP) announced it added approximately 100,000 net new DISH Network™ customers in January 1999.

The additions bring DISH Network's total customer base to 2,040,000.

This marks the fourth consecutive month DISH Network has achieved customer growth of over 100,000 and the first time a Direct Broadcast Satellite (DBS) company has achieved the 100,000 customer mark in the month of January. DISH Network's additional 100,000 customers in January 1999 doubles the 50,000 customers DISH Network added in January 1998.

EchoStar Communications Corp., includes three interrelated business units:

- DISH Network™ is EchoStar's state-of-the-art DBS system that offers customers over 300 channels of digital video and CD-quality audio programming, fully MPEG-2/DVB compliant hardware, installation, financing and leasing.

- EchoStar Technologies Corporation (ETC, formerly HTS™ - Houston Tracker Systems, Inc.), designs, manufactures and distributes DBS set-top boxes, antennas and other digital equipment for DISH Network and various international customers that include ExpressVu Canada and Telefonica's Via Digital system in Spain. ETC also provides uplink-center design, construction oversight and project-integration services for customers internationally.

- Satellite Services provides the delivery of video, audio and data services to business television customers and other satellite users. These services include satellite uplink, satellite transponder space-usage and other services. Satellite Services also administers SKY VISTA, a direct broadcast satellite service offering up to 27 channels of popular digital satellite television programming to viewers in Alaska, Hawaii, Puerto Rico and the U.S. territories in the Caribbean.

DISH Network is a trademark of EchoStar Communications Corporation. HTS is a trademark of Houston Tracker Systems, Inc. DISH Network is located on the Internet at: www.dishnetwork.com

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